



CERTIFICATE of EXCELLENCE

# 101808 YACHT CHARTER Ionian Sailing Holidays

We give you every night away from base!

#### **Nisos Yacht Charter**

Nisos Yacht Charter is a well established British family owned and run business. We focus on providing premium Bareboat, Assisted Bareboat, Skippered Charters and Villa Holidays in the Ionian Sea, Greece. Our base is at the village of Perigiali, on the east coast of Lefkada (Lefkas) island in the centre of the Ionian Sea.

From here you are perfectly placed to either head north up to Corfu, Paxos and Anti Paxos or south to Meganissi, Ithica, Kalamos, Kastos and Kefalonia.



Our base is run by Laurie Campbell, who has over 25 years of charter fleet management experience in the Ionian. As soon as you arrive at our base you are in good hands. Laurie and his team are there to ensure that your holiday runs smoothly and are contactable at all times in case you need any assistance.

The Ionian is perfect for relaxed cruising holidays. With predictable winds, clear warm waters, flat seas and numerous bays and villages to stop at, it really is the perfect, safe idyllic sailing area.



Preveza airport (35 minute transfer)

Our base (Perigiali)

#### **Maximum sailing time**

Nisos Yacht Charter is the only operator to give you every night away from base on your holiday. We will have you on board your yacht and away from base on the Sunday afternoon of arrival and we only request that you return to base on the Sunday morning of departure. Our base is located close to a large number of beautiful overnight stops giving you plenty of opportunity to really make the most of your precious holiday.

## **Bareboat Charters**

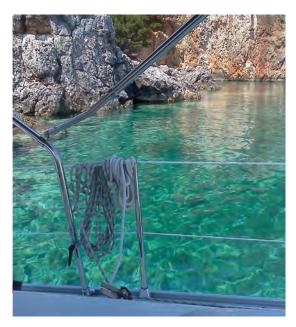
Exploring the Ionian islands on your own yacht, with no restrictions on when and where you can go, is the ultimate way to spend your sailing holiday. This is what bareboat sailing is all about.

You pick up the yacht from our base, and after a thorough briefing on the safety aspects and operation of the yacht and a briefing on the sailing area, you are free to leave. The majority of our clients leave our base on the day of arrival.

You can keep in touch with us by VHF or mobile phone throughout the week if required, to get weather updates and itinerary ideas. At the end of the week you return the yacht to base on the morning of departure.

In a one or two week holiday you can explore the islands of Lefkas, Meganissi, Kefalonia, Ithica and Kalamos. If you wish to go further afield, Corfu and Paxos to the north are all achievable.







What if we need assistance?

If at any time during your trip you need assistance then we are on call 24 hours a day. We have a fast RIB (the ex Sidmouth inshore life boat) on standby, and can be with you very quickly.

#### What qualifications do I need to go bareboat?

In order to comply with Greek regulations, the skipper of the yacht must hold a relevant practical sailing qualification. This could be in the form of an RYA Day Skipper (practical), International Certificate of Competence ("ICC"), ASA 104 or an International Yacht Training ("IYT") skipper certificate.

We can help you obtain the necessary qualifications, so please do call to discuss how we can help if you have any doubts.

If you are a little rusty, or have an inexperienced crew we can provide a skipper for a day or two to help get your sea legs back. We want you to have a wonderful stress free holiday and will do all we can to ensure this happens.

## **Assisted Bareboat Flotilla**

The Assisted Bareboat Flotilla programme was set up at the request of clients, who wanted the freedom offered by a bareboat charter, but with the safety net the flotillas provide. This programme runs from May through to September and is perfect for those taking their first steps away from the traditional flotillas or for those who prefer to have assistance in the evenings in finding mooring spaces.

#### **How it works**

We place a maximum of eight yachts into a mini flotilla group, with a lead boat and lead crew. There will be a set itinerary which will be in the South Ionian, and the lead crew will be at the pre-determined destination each evening to ensure that you get a safe berth for the night.

With a small number of yachts to look after, the lead crew can give you the time and attention which you deserve, and you are free to arrive at the destination when you like – so that you can stay out and enjoy the late afternoon/early evening winds.

When you are safely tied up, there are no organised group social activities at all, so you are free to do as you please. The skipper must have a practical sailing qualification such as RYA Day Skipper or an "ICC" to charter a yacht on the Assisted Bareboat Scheme.

#### The costs

The cost for participating on the Assisted Bareboat Scheme is only £350 per boat per week on top of the normal bareboat price, or £600 for two weeks





"The ability to stay out sailing well into the late afternoon made the holiday, and as a crew I think we are ready for the full bareboat experience next year."

# **Skippered Charters**

For those who want to learn to sail or just have someone do the hard work for them, then why not take one of our skippers on board with you?

Our skippers have lived and worked in the area for a number of years, and know all the places to go, so that you get the most out of the holiday.

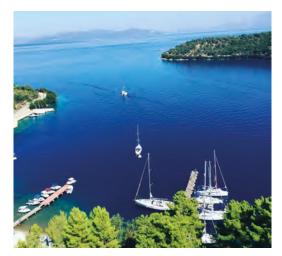
If you want to learn to sail, then they will have you sailing the boat on your own within the week, with just the skipper keeping a watchful eye on proceedings.

The skipper will require their own berth on the boat and will sleep onboard. We realise that this is your holiday, and the skippers are very conscious that you have your own time together and try and factor in your desires and wishes as much as possible.

A typical day will include sailing to a new destination every evening, with a good lunch stop for snorkelling and swimming in beautiful bays. You will visit a different village every evening.

A skipper costs £950 per week. It is expected that they are included in your eating plans, and meals ashore paid for.







We can also supply a skipper and hostess for your holiday. The hostess will keep the yacht clean and make beds as well as preparing delicious home made breakfasts and lunch on board for you. Evening meals and can be prepared at additional cost.

The price for the skipper and hostess, inclusive of breakfast, lunch and soft drinks is £2,100 for the week (up to 6 guests).





Maybe - Bavaria 32 Cruiser

Year: 2013 Cabins: 2 Heads: 1

Sail configuration: In-mast furling, furling genoa

Berths: 6 Draft: 1.95m Beam: 3.42m

Water capacity: 150 litres Engine: Volvo 20hp

The fantastic Bavaria 32 is a very spacious 2 cabin yacht, with good sized heads and a large bathing platform. Very high specification including bimini, sprayhood, autopilot,

plotter, electric windlass with Rocna anchor.





Scotch Pi - Bavaria 34 Cruiser

Year: 2019 Cabins: 2 Heads: 1

Sail configuration: Inmast furling, furling genoa

Berths: 6 Draft: 2.02m Beam: 3.42m

Water capacity: 300 litres Engine: Volvo 20hp

COMING FOR 2019 This lovely new Bavaria 34 Cruiser with twin helm will be joining the fleet for

the 2019 season.





Grey Lady - Bavaria 36 Cruiser Avantgarde

Year: 2013 Cabins: 3 Heads: 1

Sail configuration: In-mast furling, furling genoa

(Hi-Tech sails)

Berths: 8 Draft: 1.95m Beam: 3.67m

Water capacity: 360 litres Engine: Volvo 20hp

Grey Lady is a Bavaria 36 Avantgarde, with an impressive specification, including, bow thruster, grey hull and drop down bathing platform. This is an extremely

comfortable yacht with the performance to match its looks.





Andromeda Bavaria 37 Cruiser

Year: 2017 Cabins: 3 Heads: 1

Sail configuration: In-mast furling, furling genoa

Berths: 8

Draft: 1.95m Beam: 3.67m Water capacity: 300 litres Engine: Volvo 30hp

This new Bavaria 37 is a fantastically spacious yacht with space for 6 in 3 cabins plus two single berths in the saloon. With twin helms, panoramic windows, flush fit hatches and a top specification she provides the perfect living space whilst delivering a safe, sporty sailing experience. She even has a bow thruster fitted to help with the stern to mooring.





Oneiro, Islay & Callirrhoe – Jeanneau Sun Odyssey 409/419

Year: 2014/2015/2017 Cabins: 3 Heads: 2

Sail configuration: slab reefing main, lazy jacks, single line reefing with electric winch/Inmast furling

Berths: 8 Draft: 2.10m Beam: 3.99m

Water capacity: 330 litres Engine: Yanmar 40hp

These new yachts from Jeanneau are a beautiful design up top and down below. Sparkling performance due to the deep keel set up and a choice of inmast furling (Islay and Callirrhoe) or traditional slab reefing mainsail (Onerio). All yachts are fitted with bow thrusters to help keep things under control when stern to mooring.

Top quality yachts perfect for 2 to 6 people.





Monte Rosa/Champagne Flute – Jeanneau Sun

Odyssey 41DS Year: 2015/2016

Cabins: 2 large doubles (owners version)

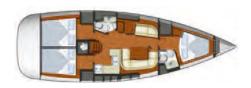
Heads: 2

Sail configuration: In-mast furling, furling genoa

Berths: 7 Draft: 2.10m Beam: 3.99m

Water capacity: 330 litres Engine: Yanmar 40hp

This stunning owners version of the beautiful Jeanneau 41DS is a fantastic addition to the Nisos fleet, with its two large cabins and heads. Perfect for two couples who want that extra space and luxury. Excellent sailing performance and a top specification including teak decks (on Monte Rosa), remote cockpit windlass control and bow thruster makes this a very special yacht for your perfect holiday.





Sophia Christianos - Jeanneau 42DS

Year: 2010

Cabins: 3 Doubles

Heads: 2

Sail configuration: In-mast furling, furling genoa

Berths: 8 Draft: 1.60m Beam: 4.13m

Water capacity: 355 litres Engine: Yanmar 54hp

Sophia Christianos is a stunning Jeanneau Sun Odyssey 42DS (Deck Saloon), with 3 large double cabins. Bow thruster and remote windlass make this yacht easy to handle when mooring and she sails beautifully. Equipped to the very highest standards, with fans in all cabins – she will be the

perfect home for an Ionian adventure.





Amelie - Bavaria 45 Cruiser

Year: 2011

Cabins: 4 Doubles

Heads: 3 plus separate showe compartment Sail configuration: In-mast furling, furling genoa

Berths: 10

Draft: 1.73m/1.95m Beam: 4.35m

Water capacity: 360 litres Engine: Volvo 55hp

This fantastic new design yacht from the BMW/Farr collaboration, has several unique features to make your holiday in the Ionian even more enjoyable, including massive swim deck, twin rudders and flush hatches to provide plenty of sun bathing space on deck. Amelie is fitted with a bow thruster for ease of handling. Ideal for up to 8, although Amelie is licenced for 10 utilising the converted saloon table.





Ugogo – Bavaria 46 Cruiser

Year: 2019 Cabins: 3 Heads: 3

Sail configuration: In-mast furling, furling genoa

Berths: 8

Draft: 1.73m Beam: 4.35m Water capacity: 460 litres

Engine: Volvo 75hp with folding prop

Ugogo is a beautiful Bavaria 46 Style. She has 3 good sized double cabins plus the double berth in the saloon, utilising the drop down saloon table. Ugogo has an extremely high specification including fans and USB sockets in cabins, sound system with Bluetooth connectivity, sprayhood, twin helm, cockpit cushions, bimini, ROCNA anchor with 90m of anchor chain, autohelm and plotter. We have fitted her out with inmast furling for ease of handling, an additional fresh water tank, a larger engine than standard, and she really does sail extremely well with her twin rudder set up. She is also fitted with an extra pair of winches aft to aid sailing short handed from the helm and heating for early or late season charters.

Son

N Ehrusto

Son



Hestia - Bavaria 46 Cruiser

Year: 2017

Cabins: 3 or 4. Flex system means we can change the layout

Heads: 3 plus shower room

Sail configuration: Battened slab reefing main sail, furling genoa

Berths: 8 Beam: 4.35m

Water capacity: 360 litres Engine: Volvo 55hp

Hestia is another wonderful Bavaria 46 to join the Nisos fleet for 2017. Very similar to her sister ship, "Lady Katerina", but Hestia has a fully battened, slab reefing mainsail for those who prefer to do things the traditional was and enjoy the better sailing performance. Hestia has the 3 or 4 cabin flexible cabin layout and an excellent specification, including remote windlass control in the

cockpit and bow thruster.



Lady Katerina – Bavaria 46 Cruiser

Year: 2016

Cabins: 3 or 4. Flex system means we can change the layout 🍫

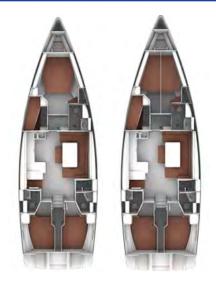
Heads: 3 plus shower room

Sail configuration: Inmast furling, furling genoa

Berths: 8 Draft: 1.73m Beam: 4.35m

Water capacity: 360 litres Engine: Volvo 55hp

Lady Katerina is a new Bavaria 46 Cruiser with a flexible cabin layout, so you can choose between 3 or 4 cabins to suit your requirements. With 3 heads and an additional shower room she is perfect for the larger families and groups, although she is easy to sail short handed with inmast furling and remote windlass control in the cockpit. Excellent specification and presented to the highest standards, with ample space and ventilation down below and up top for the perfect Ionian holiday!



The Choosy Floozie – Bavaria 51 Cruiser

Year: 2015

Cabins: 4 or 5. Flex system means we can change layouts

Heads: 3 plus shower room

Sail configuration: Inmast furling, furling genoa

Berths: 8 to 10 Draft: 2.25m Beam: 4.69m

Water capacity: 560 litres Engine: Volvo 75hp

This beautiful yacht from Bavaria new for 2015 is equipped with the "flex" interior, which means we can adapt her from 4 cabins to 5 cabins quickly, so you can choose the layout which fits your needs. Top specification including teak decks, twin plotters, underwater hull lights, remote cockpit windlass control and distinctive grey hull make her one of the most desirable charter yachts in the Ionian.





Juverna – Bavaria C57

Year: 2019

Cabins: 3 (plus crew cabin)

Heads: 3

Sail configuration: In-mast furling, self-tacking furling genoa

Berths: 8 plus crew cabin Draft: 2.0m Beam: 5.30m Water capacity: 650 litres Engine: Volvo 110hp

We are delighted to announce that for the 2019 season, we will have this stunningly beautiful Bavaria C57 'Juverna' joining the Nisos Yacht Charter Fleet for selected bareboat charters and crewed sailing holidays in the Ionian Sea, Greece. Comfortably sleeping six guests in three huge cabins (plus Crew cabin), this Bavaria C57 is perfect for luxurious cruising holidays in the beautiful Ionian Sea. Fully air conditioned throughout, bow and stern thrusters, plenty of deck sun bathing space, swim deck, and the looks and performance of a mega yacht for a fraction of the price.



Stay put with the Best anchor in the world!

All of our yachts are fitted with ROCNA anchors and plenty of anchor chain. We have tried pretty much every anchor out there, and without doubt, in our opinion, the ROCNA anchors when utilised with plenty of anchor chain, give you the best chance of staying put when the wind blows!

All of the yachts in our fleet are privately owned and are managed by Nisos Yacht Charter.

The owners use their yachts throughout the season and thus they are maintained, equipped and presented as the owner would expect to find their yacht.

All yachts have the following equipment as standard:

- · All navigation aids, charts & pilot books
- Autopilot
- CD player with cockpit speakers / Aux in
- Fans in Cabins
- Cleaning equipment
- · Cockpit cushions
- Electric windlass with extra length chain
- Full instrumentation (wind, depth, log)
- Fully equipped galley
- · Colour chart plotter
- · Full safety equipment

- Holding tanks
- · Kedge anchor
- · Quality bed linen and towels
- · Quality tender with outboard engine
- Rocna anchor
- Spray hood
- Sun bimini
- Tea towels & clothes pegs
- Tool kit
- Wind scoop
- 240v Invertor

# Bareboat Prices – 2019 season (per week per boat)

| Yacht                           | Year       | Berths/<br>Cabins/<br>Heads | High<br>30 <sup>th</sup> June to<br>31 <sup>st</sup> August | Medium 26 <sup>th</sup> May to 30 <sup>th</sup> June; 1st September to 29 <sup>th</sup> September | Low<br>Pre 26 <sup>th</sup> May;<br>Post 29 <sup>th</sup><br>September |
|---------------------------------|------------|-----------------------------|---|---|--|
| Bavaria 32                      | 2013       | 4/2/1                       | £2,770  | £2,450  | £1,825   |
| Bavaria 34                      | 2019       | 6/2/1                       | £3,100  | £2,570  | £2,000   |
| Bavaria 36 Avantgarde           | 2013       | 6/3/1                       | £3,530  | £3,025  | £2,450   |
| Bavaria 37                      | 2007       | 8/3/1                       | £3,000  | £2,500  | £2,040   |
| Bavaria 37 Cruiser              | 2017       | 8/3/1                       | £3,780  | £3,215  | £2,645   |
| Jeanneau Sun Odyssey 379        | 2016       | 6/2/1                       | £3,780  | £3,215  | £2,645   |
| Jeanneau Sun Odyssey 389        | 2017       | 8/3/1                       | £3,780  | £3,215  | £2,645   |
| Jeanneau Sun Odyssey<br>409/419 | 2014/15/17 | 8/3/2                       | £4,360  | £3,720  | £2,900   |
| Jeanneau 41DS                   | 2015/16    | 6/2/2                       | £4,660  | £3,900  | £3,150   |
| Jeanneau 42DS                   | 2010       | 8/3/2                       | £4,360  | £3,720  | £2,900   |
| Bavaria 45 – 4 cabin            | 2011       | 10/4/3                      | £5,400  | £4,600  | £3,300   |
| Bavaria 46 – 3/4 cabin          | 2016/17/19 | 8/4/3                       | £5,920  | £5,290  | £3,780   |
| Bavaria 51 – 4/5 cabin          | 2015       | 12/5/3                      | £6,720  | £6,195  | £4,200   |
| Bavaria C57 "Juverna"           | 2019       | 8/3/3                       | £9,000  | £7,500  | £6,000   |

#### **Price includes:**

Charter of boat for one week; end cleaning; bed linen & bath towels; fuel; outboard engine; fully comprehensive insurance (no excess and no security deposit)

#### **Price excludes:**

Flights and Taxi transfers

Assisted Bareboat Charter: £350 per boat per week / £600 for 2 weeks

Skippers: £950 per week

**Skipper and Hostess:** £2,100 per week (includes breakfast, lunch and soft drinks)

Sea kayaks and SUPS: £75 per week

**Security deposit:** Above prices include full insurance. If you accidently damage the yacht you are fully covered (excludes loss of tender)

# **Yacht Partnership Scheme**

Let us look after your new dream yacht for you in the wonderful Ionian Islands, Greece, and you can earn an income from the yacht whilst having up to 6 weeks use in the summer!

#### What are the benefits?

- You can use YOUR yacht for 6 weeks, anytime in the summer season
- VAT is deferred to the end of the agreement, and then payable on a written down valuation
- Stress free ownership and full support from our engineering team when you are using YOUR yacht
- No advertising on YOUR yacht
- One of the most beautiful and safest sailing areas in the world
- No running costs
- Earn an annual income from your yacht.

We are interested in new yachts from 34ft to 50ft, from Bavaria and Jeanneau. Full information can be provided upon request.

#### **Examples for illustrative purposes only:**



Bavaria 46 Cruiser - 3 or 4 cabin flex system / 3 heads Outright cost - £240,000 (on the water, licenced and ready to sail) Annual estimated income - £10,000 (for 5 years)



Bavaria 41 Cruiser - 3 cabin/2 heads Outright cost - £190,000 (on the water licenced and ready to sail) Annual estimated income - £7,500 (for 5 years)

## The Ionian Islands



The distances between the islands are relatively small so your time at sea can be as short or as long as you (and your crew) desire. On the following page you can see an example itinerary in the South Ionian. There are so many bays and villages to visit, so this suggestion really is just a starting point. We can devise a personal itinerary for you and suggest on the best lunch stop bays and tavernas to visit.



The Ionian Islands are one of the most popular areas to sail in the world. The cruising area stretches from Corfu in the north to Kefalonia in the south. In between we have the beautiful islands of Lefkada (where we are based), Meganissi, Ithica, Kalamos and Kastos.

The islands are close to each other, which results in a protected sailing area, which means minimal sea swell and an extremely safe area for swimming in the inviting, crystal clear, warm waters.



#### What's the weather like?

Our season starts at the beginning of May and runs through to the end of October. In this period the weather is mostly very good, with air temperatures from 20 to 35 degrees and water temperatures from 18 to 30 degrees.

Winds are consistent throughout the season with a normal F3/4 in the afternoons. The Ionian region is not impacted by the very strong Meltemi winds, making it suitable for children and inexperienced crews.



# **Suggested Itinerary**

This suggested one week itinerary starting from our base at Perigiali on Lefkas Island incorporates a mixture of overnight stops in villages and in bays, and is considered suitable for all levels of experience/ages.

**Sunday:** arrive at base and set sail for Vathi on Meganissi Island. 1 hr



Tuesday: head south to Pollis Bay on Ithica. 4 hrs



**Thursday:** Head around the south of Ithica and up to the beautiful village of Kioni. 5 hrs



**Saturday:** Sail around the bottom of Meganissi and back up to Spartachori for



**Monday:** head south to Sivota on Lefkas Island. 3 hrs



**Wednesday:** Get in early to Fiskardo – beautiful village on Kefalonia. 3 hrs



Friday: Head north back to Lefkas and anchor off in Desimmi Bay. 4 hrs



Saturday: Sail around the bottom of Meganissi and back up to Spartachori for your last night. 5 hrs

# Why book with Nisos Yacht Charter?

How do you ensure that you are booking with a reputable company for your holiday? We appreciate that there are numerous companies out there competing for your custom, so this is why, in our opinion, you should seriously consider booking your next sailing holiday with Nisos Yacht Charter.

- You are booking direct with the operator. It is us and only us who will look after you from start to finish. We know the yachts and the area inside out and know that everything we promise will be delivered!
- We are British owned and run Limited company.
- No onsite costs payable at all. No extras, no hidden costs, no bad surprises.
- Insurance included which covers all risks with no excess and no security deposit held so if you accidentally damage the yacht and its equipment, you are fully covered.
- Maximum time away from base. We give all clients every night away from base. On a one week holiday, some operators will only give you 5 or 6 nights away. Nisos gives you the full 7 nights!
- Flexible flights book the flights you want to suit your plans.
- The very best back up service possible. With two high speed all weather RIBS and highly experienced mobile engineers, we will always come to you if you have a technical problem.
- Choice of Bavaria and Jeanneau yachts.

And finally, and most importantly...

• Very personal, attentive and friendly service from a small, experienced and focused team of people!

# Flights and Transfers

Preveza is our local airport, just 35 minutes from our base at Perigiali on Lefkas. Flights into Preveza are from Gatwick, Heathrow, Manchester, Bristol and Birmingham. Flight prices vary considerably depending on date of travel. Current costs are from £180pp return in the low season to £400pp return in high season.

We arrange your transfer for you from Preveza Airport. This costs approximately Euros 10pp each way using the transfer mini coach or Euros 50 for your own taxi. Transfer costs are payable direct to the driver, and are subject to change.

# **Luxury Ionian Villas**

Why not spend a week before or after your sailing holiday in one of our beautiful detached Ionian Villas for the ultimate holiday! All villas are located close to our yacht base on Lefkas Island for an easy transfer.

Our villas come with free use of the water sports facilities on the nearby Nidri Beach with the excellent Horizon Watersports.



Villa Nisos - sleeps 8



Free watersports for all!



Villa Manolia - sleeps 5



Villa Pashalia – sleeps 5

Prices range from just £700 per week, depending on season and villa. We can help arrange car hire, motor boat hire and daily yacht charter as required to make your holiday truly wonderful!

Please contact us for more information or take a look at the web site.

# What our customers say about us!



# THE NISOS TEAM HAVE BEEN EXCEPTIONAL FROM START TO FINISH

"In our case a self-inflicted incident resulted in damage to our yacht. Nisos were with us within 40 minutes and we were transferred to a new yacht and away within 2 hours. There was no finger pointing or criticism, just understanding, support and encouragement. As a professional within the Customer Experience industry, I have come to realise the real test of an outstanding organisation is how they deal with adversity and difficult situations. Despite our mishap, our chartering experience in such a stunning location was incredible and we can't wait to do it again. Nisos itself has truly excelled as a charter company with a talented team of caring individuals, we would have no hesitation in recommending their services."

Mike Dalloz – Sophia Christianos (Jeanneau 42DS) – October 2017

# ANOTHER SAIL AWAY WITH THE GREATEST SAILING CHARTER IN EUROPE

"The selfish me is reluctant to write this review, would like it to be a best kept secret. Once you spend a holiday with Nisos there will be no going back to the other many charters in the area. Example of the quality of Nisos..... As we pulled away from the quay the prop failed on our yacht. Within 30 minutes were upgraded to a yacht of superior size and quality. If you want to sail in the lonian don't risk chartering with any other company. Book with Nisos and 5 star service is assured. This was our 5 time back and next year will be our 6th."

Les Brennan – Amelie (Bavaria 45) – October 2017

#### WE HAD THE TIME OF OUR LIVES...

The welcome was very friendly, a slick transfer to Perigiali from the airport where we were met by Kate, Kitty and Sean and shown to our home for the week. We took the assisted bare boat charter, Sean and Kitty soon figured out how much support I needed and then gave us the relevant amount of space. Perfect to have a mooring spot arranged each night so no need to rush in and make the most of the sailing: O) Beautiful maintained boats, great starter pack, bedding etc and all the staff very friendly. The only charter company I have sailed with that gets you off on the day your arrive. I would thoroughly recommend Nisos to anyone wishing to sail around the Greek islands.

Thank you Rowan, Laurie, Kate, Sean, Kitty and all the other amazing staff at Nisos." - Amanda Lane - Numero Uno (Bavaria 46) - September 2015

# NO-ONE ELSE COMES CLOSE TO ACHIEVING THE LEVEL OF FRIENDLINESS, PROFESSIONALISM AND VALUE FOR MONEY

"Myself and two friends have just returned from a weeks sailing in the Ionian. We chose a bareboat charter from Nisos Yachts, this being the fourth time we have been with them. We have tried several other companies over the last thirteen years but no-one else comes close to achieving the level of friendliness, professionalism and value for money that Nisos provide. The whole operation is run by Laurie and Kate Campbell and it really does run like clockwork, they even organise the transfer to and from the airport. I would like to give a special mention to the back-up staff, Tony, the chief engineer and his team, Adonnis, Vassilies. John and Gregori are always on hand to provide help, assistance and advice whenever it is needed. They will even come to meet you at sea if there are any niggles with the boat. The backroom staff also deserve a mention as the boats are always very well presented, nice and clean with fresh bedding and towels and well stocked with cleaning materials. Well done Nisos, we will definitely see you again next year."

Dave Yell, Amelie (Bavaria 45) - October 2017

# IF YOU ARE PLANNING A YACHT CHARTER IN THE IONIAN I WOULD NOT HESITATE TO RECOMMEND USING NISOS

"Having done a number of yacht charters before I can honestly say this was by far the best yacht charter experience we have ever had. We were collected by the Nisos team from the airport and travelled in luxury to the charter base. The base was peaceful, relaxing place to be - in complete contrast to our previous experience of charter bases! The briefing was very much focussed on how we could get the best out of the holiday and not the usual arduous waiting around/inventory process we have been used to with other charter companies. And the Nisos staff were incredibly friendly, polite and helpful. Once underway, the boat was in immaculate condition and the towels and sheets crisp and clean. We were offered the option of contacting the base at any time should we need them - but the Ionian is a very simple place to get around so we did not have the need to do so. Another bonus with Nisos is that you have the boat for a full 7 nights so you can spend the final evening where you choose to.

Bruce Penson - "Champagne Flute" Jeanneau 41DS - August 2016

# What our customers say about us!

# WE HAD THE BEST HOLIDAY EVER WITH A BARE BOAT CHARTER ON MONTE ROSA

"What a wonderful boat. The Nisos Team are just out of this world. From meeting Rowan the first time at the Southampton Boat show to shaking everyone's hand on leaving after a great holiday. They are all so very helpful from the pick up at airport with cold drinks the briefing in the Vaya Garden. Monte Rosa was so clean and tidy gleaming in the sun shine it could of been brand new out of the box! Inside the cabin all you could ask for - clean white towels, crisp white clean bed linen, a welcome pack and so clean! She has been looked after and cared for so very well by the Nisos team. As after seeing the rest of the fleet, they to are the same spotless quality.

We were off and sailing within a few hours of arrival. Nisos had even booked us into a Karnayio Taverna

in little Vathi for the first night. Nice touch even when we entered the taverna there was our table set out and named Monte Rosa. The sailing was great even with the bumpy bit of weather on the second day, and even then Kitty was on hand made sure any Nisos boats were in the right place and again to give advice on future stops. And what can you say about the Maintenance team on the rib "Ira" always there to help and advise even if they were just passing. They came out straight away when we had an issue with the forward head and sorted out the problem very quickly - just brilliant. I could go on for ever but as you can probably see from all the reviews you will not go wrong booking your Sailing holiday with Nisos. Thank you everyone involved with Nisos - you are just the Best!"

Martin Finch – Monte Rosa (Jeanneau 41DS) – September 201**7** 

- BRITISH FAMILY OWNED AND RUN BUSINESS
- PREMIUM PERSONAL SERVICE GUARANTEED – WHILST BOOKING AND WHILST ON HOLIDAY
- EXTREMELY WELL EQUIPPED, PRESENTED AND MAINTAINED MODERN YACHTS
- A 24 HOUR BACK UP SERVICE SECOND TO NONE
- WE CAN CATER FOR ALL SAILING ABILITIES
- MAXIMUM SAILING TIME SET SAIL ON YOUR DAY OF ARRIVAL, ARRIVE BACK AT BASE ON THE MORNING OF DEPARTURE

# AN AMAZING TWO WEEKS AND MEMORIES THAT WILL LAST FOREVER

"We took our boys on a weeks sailing followed by a week in Villa Nisos. Brian was our skipper who was incredibly experienced and became a good friend over the week!

We moored in the evening to watch the full moon rise, took the kids for a midnight full moon swim, saw the Percy Shower..... so many moments in one week. We cared less for mooring up in port at night and fancy meals though this is very easy to do and Brian knew all the places and booked ahead. We preferred cooking on deck, music playing and taking in the ocean and the sky....

The kids learnt a little bit more re sailing and they all learned to dive that first week....we were so sad to leave the boat at the end.

The following week we stayed in Villa Nisos and had an incredible view of the ocean that we had been in. it took us 24 hours to settle as missed the boat but then took up the free watersports that came with the villa and enjoyed the combination of this and the villa relaxing. A 5 star villa that felt like home... you will not be disappointed!

Paula Tully – Lady Katerina (Bavaria 46) and Villa Nisos – August 2017

# THE SETTING, SUPPORT & OVERALL EXPERIENCE REALLY COULD NOT HAVE BEEN BETTER

"The week spent aboard 'Sophia Christianos' was quite literally one of the best week's holiday we have ever had. The boat was fabulously presented, beyond expectations and the welcome we received from the Nisos team surpassed even this. To arrive, after the usual rigours of budget air travel and the (very punctual) transfer, to find oneselves relaxing in the waterside garden at Perigali, cool drinks in hand, while the boat was made ready, was a brilliant start to a brilliant week. What followed was an amazing mixture of beautiful, bustling taverna towns with secluded, peaceful long-line moored escapes, in magical, azure coves. Goose-winging in a force 3 or close hauled in a (yachtsman's) 5, the conditions offered something for everyone, all with the assured certainty, that the Nisos team's rib was minutes away, should we have needed it (which we didn't). The gangplank made a perfect diving board and the boom an ingenious swing as regular swim stops, for lunch got ever more adventurous. To see Orion fade in the eastern sky, whilst slipping quietly off a mooring at dawn, the sun then rising over the Peloponnese, is a memory I will remember forever."

C.Dog – Sophia Christianos (Jeanneau 42DS) – September 2017



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